51861 0807

Note: Use for Salem Tear Tape Promotion 425

VP22

4/6/98 Arrival 980406

SMS # 8089-0020

COMPLETED

APRIL SALEM TEAR TAPE / PROMOTION #800438

			SALEM (6M)				APRIL PROMOTION			
			KING	100	LT	LT 100	Item # 541964			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #541964) (1 PER SKU)	
DIV #1622									#DISPLAYS PER DIRECT ACCOUNT	
026300	NO	AUER	2	2	3	2		4/6/98	48	#0065
							P/Pymt	$63.00	4.50	
236370	NO	GRAYS WHLS	1	1	1	1		4/6/98	12	#0024
							P/Pymt	$28.00	2.00	
533288	NO	JONES McINTOSH	4	4	4	4		4/6/98	76	#0075
							P/Pymt	$112.00	8.00	
332400	NO	KEYCO	2	1	2	1		4/6/98	12	#0122
							P/Pymt	$42.00	3.00	
332520	NO	KEYSTONE	1	1	1	1		4/6/98	6	#0077
							P/Pymt	$28.00	2.00	
332880	NO	KEY STORES	1	1	1	1		4/6/98	3	#0129
							P/Pymt	$28.00	2.00	
375878	YES	McLANE NE (Consolidated #607865) Call D.Cook for delivery	55	37	71	44	I WILL PLACE ORDER W/KATHY HAMMOND	4/6/98	[illegible]	Ordered ER 570-PO# 3132-01 8086-1073
			Consolidated				P/Pymt	$1,449.00	103.50	
094931	NO	MID VALLEY	3	2	3	2		4/6/98	35	#0136
							P/Pymt	$70.00	5.00	
442680	040698	MOUNTAIN CNDY	3	2	3	2		4/6/98	64	#0139
	ARRIVAL DATE						P/Pymt	$70.00	5.00	
447000	040698	MUTUAL WHSL	1	1	2	1		4/6/98	19	#0091
	ARRIVAL DATE						P/Pymt	$35.00	2.50	
761406	REQUIRED	KLEIN CANDY	21	13	29	15		4/6/98	213	Sp Hdlg #0112
	Use 'Judy'						P/Pymt	$546.00	39.00	
468800	NO	NORTH COUNTRY	1	1	1	1		4/6/98	5	8089-
							P/Pymt	$28.00	2.00	
570300	040798	SCHEIDELMAN	1	1	1	1		4/7/98	14	Different arrival Date #0050
	ARRIVAL DATE	Tues/Thurs Delivery					P/Pymt	$28.00	2.00	
			96	67	122	76			1091	

Tues

PR800438.XLS(3/20/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

3.17

APRIL SALEM TEAR TAPE / PROMOTION #800438

			SALEM (SM)				APRIL PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622								
026360	NO	AUER	2	2	3	2	2661.57 ✓	4/6/98
238370	NO	GRAYS WHLS	1	1	1	1	1188.66 ✓	4/6/98
533288	NO	JONES McINTOSH	4	4	4	4	4731.68 ✓	4/6/98
332900	NO	KEYCO	2	1	2	1	1783.30 ✓	4/6/98
332520	NO	KEYSTONE	1	1	1	1	1182.92 ✓	4/6/98
332880	NO	KEY STORES	1	1	1	1	1182.92 ✓	4/6/98
094931	NO	MID VALLEY	3	2	3	2	2951.30 ✓	4/6/98
442680	040698	MOUNTAIN CNDY	3	2	3	2	2964.73 ✓	4/6/98
	ARRIVAL DATE							
447000	040698	MUTUAL WHSL	1	1	2	1	1478.65 ✓	4/6/98
	ARRIVAL DATE							
761405	REQUIRED	KLEIN CANDY	21	13	29	15	23066.94 ✓	4/6/98
	Use 'Judy'							
468800	NO	NORTH COUNTRY	1	1	1	1	1188.86 ✓	4/6/98
570360	040798	SCHEIDELMAN	1	1	1	1	1182.92 ✓	4/7/98
	ARRIVAL DATE							TUES DELY

[redacted] ATTN: KAY MAXWELL (FAX #2156) FROM: J. CAMPBELL (716-634-417[illegible]; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

51861 0809

VP23

APRIL SALEM TEAR TAPE / PROMOTION #800438

			SALEM (6M)				APRIL PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #541964) (1 PER SKU)
DIV #1623									
160600	040698	DONAHUE	1	1	1	1		4/6/98	7
	ARRIVAL DATE						P/Pymt	$28.00	2.00
315288	REQUIRED	DOWLINGS	3	3	3	3		4/6/98	32
	Use 'JUDY'						P/Pymt	$84.00	6.00
194040	NO	FINKLE	5	5	6	5		4/6/98	134
							P/Pymt	$147.00	10.50
203290	NO	H. FOURTUNIS	4	3	4	3		4/6/98	53
							P/Pymt	$98.00	7.00
509977	NO	H. FOURTUNIS	1	1	1	1		4/6/98	7
							P/Pymt	$28.00	2.00
335710	NO	KINGSTON	2	2	2	2		4/6/98	31
							P/Pymt	$56.00	4.00
356150	NO	LAVIN CANDY	1	1	1	1		4/6/98	13
							P/Pymt	$28.00	2.00
431520	NO	MOHAWK	1	1	1	1		4/6/98	6
							P/Pymt	$28.00	2.00
441643	YES	STEWARTS	19	19	19	19		4/6/98	273
	Use 'Judy'						P/Pymt	$532.00	38.00
619822	NO	WUSTEFELD	1	1	1	1		4/6/98	10
							P/Pymt	$28.00	2.00
611800	NO	STD ROSENBAUM	2	2	3	5		4/6/98	50
							P/Pymt	$84.00	6.00
			40	39	42	42			616

3089-0142

#0194

#0172

PO#413B

SP Hdlg. #0202

0236

#0231

#0228

#0177

#0211

SP Hdlg Refused Promo

#0226

#0222

PR800438.XLS(3/20/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: http://www.industrydocuments.ucsf.edu/docs/pgdn0200

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

51861 0810

3-12

APRIL SALEM TEAR TAPE / PROMOTION #800438

			SALEM (MB)					
			KING	100	LT	LT100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1623								
160600	040698	DONAHUE	1	1	1	1	✓ 1188.86	4/6/98
	ARRIVAL DATE							
316200	REQUIRED	DOWLINGS	3	3	3	3	✓ 3548.76	4/6/98
	Use "JUDY"							
194040	NO	FINKLE	5	5	6	5	✓ 6210.33	4/6/98
203290	NO	H. FOURTUNIS	4	3	4	3	✓ 4140.21	4/6/98 4/8/98
203977	NO	N. FOURTUNIS	1	1	1	1	✓ 1182.92	4/6/98 4/8/98
335710	NO	KINGSTON	2	2	2	2	✓ 2322.93	4/6/98
356150	NO	LAVIN CANDY	1	1	1	1	✓ 1182.92	4/6/98
431520	NO	MOHAWK	1	1	1	1	✓ 1188.86	4/6/98
441643	YES	STEWARTS	19	19	19	19	✓ 22,475.48	4/6/98
	Use 'Judy'							
619822	NO	WUSTEFELD	1	1	1	1	✓ 1182.92	4/6/98
611500	NO	STD ROSENBAUM	2	2	3	5	3548.76	4/6/98

Judy allocation is reversed on these two accounts

ATTN: KAY MAXWELL (FAX #2156) FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

03/12/98 08:34 ☎910 741 3907 RJR CUS FIN SVCS

51861 0811

APRIL SALEM TEAR TAPE / PROMOTION #800438

VP26

			SALEM (6M)				APRIL PROMOTION			
			KING	100	LT	LT 100				
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #541964) (1 PER SKU)	8089-0253
DIV #1626										
586440	NO	SHOSHO ✓	1	1	1	1		4/6/98 ✓	4 ✓	#0276
							P/Pymt	$28.00	2.00	
124920	NO	F.COLUCCI ✓	1	1	1	1		4/6/98 ✓	3 ✓	#0268
							P/Pymt	$28.00	2.00	
088080	NO	J.A. CALDERON ✓	3	2	4	2		4/6/98 ✓	44 ✓	#0304
							P/Pymt	$77.00	5.50	
044880	NO	A.D. BEDELL ✓	1	1	2	1		4/6/98 ✓	17 ✓	#0312
							P/Pymt	$35.00	2.50	
081120	NO	BUFFALO TOB ✓	1	1	1	1		4/6/98 ✓	21 ✓	#0266
							P/Pymt	$28.00	2.00	
129850	NO	COOK WHSL ✓	1	1	1	1		4/6/98 ✓	4 ✓	#0279
							P/Pymt	$28.00	2.00	
154180	REQUIRED	DERIGO SALES ✓	6	6	6	6		4/6/98 ✓	74 ✓	PO#443 #0285
	Use 'Judy'	(Two Derigo Orders)					P/Pymt	$168.00	12.00	
154180	REQUIRED	DERIGO/W Farms	7	7	7	7		4/6/98	102	~~#0285~~ ~~PO#~~
	Use 'Renee'						P/Pymt	$196.00	14.00	
180000	040698	ELMIRA ✓	1	1	2	2		4/6/98 ✓	22 ✓	#0306
	ARRIVAL DATE						P/Pymt	$42.00	3.00	
186350	NO	F & T DISTR. ✓	1	1	1	1		4/6/98 ✓	9 ✓	#0308
							P/Pymt	$28.00	2.00	
336660	040898	E.P. KIRST ✓	4	3	5	3		4/8/98 ✓	70 ✓	#0299 Different + Renewal
	ARRIVAL DATE						P/Pymt	$105.00	7.50	
331440	040698	J. KERN & SONS ✓	1	1	1	1		4/6/98 ✓	2 ✓	
	ARRIVAL DATE	*Use On-Hand Product for Premi*					P/Pymt	$28.00	2.00	#0272
026040	NO	M. ATTEA ✓	1	1	1	1		4/6/98 ✓	8 ✓	#0293
							P/Pymt	$28.00	2.00	
476520	NO	OLEAN WHLS ✓	1	1	1	1		4/6/98 ✓	12 ✓	#0332
							P/Pymt	$28.00	2.00	
317880	NO	R.L. JONES ✓	1	1	1	1		4/6/98 ✓	16 ✓	#0315
							P/Pymt	$28.00	2.00	
649920	040698	TRIPIFOODS ✓	6	6	10	6		4/6/98	148	8086-1114 Ordered
							P/Pymt	$196.00	14.00	
			37	35	45	36			551	

PR800438.XLS(3/20/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

Entered 3/11 AP

APRIL SALEM TEAR TAPE / PROMOTION #800438

ACCT #	PO #	ACCOUNT NAME	SALEM (#0) KING 24194	180 24195	LT 24196	LT 108 24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626								
586440	NO	SHOSHO	1	1	1	1	✓ 1,182.96	4/6/98
124920	NO	F.COLUCCI	1	1	1	1	✓ 1,182.92	4/6/98
638880	NO	J.A. CALDERNON	3	2	4	2	✓ 3,253.03	4/6/98
644884	NO	A.D. BEDELL	1	1	2	1	✓ 1,478.65	4/6/98
661120	NO	BUFFALO TOB	1	1	1	1	✓ 1,182.92	4/6/98
129850	NO	COOK WHSL	1	1	1	1	✓ 1,188.86	4/6/98
154188	REQUIRED	DERIGO SALES	6	6	6	6	✓ 7,097.51	4/6/98
	Use 'Jody'	(Two Derigo Orders)						
154180	REQUIRED	DERIGO/W.Farms	7	7	7	7	✓ 8,280.44	4/6/98
	Use 'Renee'							
180300	040698	ELMIRA	1	1	2	2	✓ 1,774.38	4/6/98
	ARRIVAL DATE							
186350	NO	F & T DISTR.	1	1	1	1	✓ 1,188.86	4/6/98
336860	040898	E.P. KIRST	4	3	5	3	✓ 4,435.95	4/8/98
	ARRIVAL DATE							WED DELY
331440	040698	J. KERN & SONS	1	1	1	1	✓ 1,188.86	4/6/98
	ARRIVAL DATE							
026340	NO	M. ATTEA	1	1	1	1	✓ 1,182.92	4/6/98
476520	NO	OLEAN WHLS	1	1	1	1	✓ 1,182.92	4/6/98
317880	NO	R.L. JONES	1	1	1	1	✓ 1,182.92	4/6/98
649920	040698	TRIPIFOODS	6	6	10	6	✓ 8,280.41	4/6/98

ATTN: KAY MAXWELL (FAX #2156) FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

51861 0813

APRIL SALEM TEAR TAPE / PROMOTION #800438

Ordered X

			SALEM (6M)				APRIL PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#SKUS/ DORAL DISPLAYS (ITEM #541964) (1 PER SKU)
DIV #1638									
091800	NO	CAPITAL CANDY	1	1	1	1		4/6/98	9
							P/Pymt	$28.00	2.00
204600	NO	SAM FRANK INC	1	1	1	1		4/6/98	6
							P/Pymt	$28.00	2.00
			2	2	2	2			15
	REGION TOTALS		175	143	211	156			
		Region Allocation	685						
		Residual							

PR800438.XLS(3/20/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000

Entered 3/11 SP

APRIL SALEM TEAR TAPE / PROMOTION #800438

ACCT #	PO #	ACCOUNT NAME	SALEM (MB) KING	100	LT	LT 100	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
			24194	24195	24196	24197		
DIV #1638								
091800	NO	CAPITAL CANDY	1	1	1	1	1,188.86	4/6/98
204600	NO	SAM FRANK INC	1	1	1	1	1,188.86	4/6/98

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/pgdn0000